

1 Nada Smith

2 A. No.

3 MR. KESHAVARZ: There's more than  
4 one Mohammed in the Muslim world.

5 THE WITNESS: I know.

6 MR. KESHAVARZ: As an "Ahmad," I  
7 understand how many Mohammeds there are.

8 Q. Do you know where Mohammed is?

9 A. No.

10 Q. Do you have a last address for him  
11 or a last phone number?

12 A. No.

13 Q. How long did he work at the  
14 dealership?

15 A. A few months.

16 Q. There's some discussion from  
17 somewhere that he went back to Egypt. Do you  
18 know if Mohammed was from Egypt?

19 A. Yes.

20 Q. Do you know if he went back to  
21 Egypt?

22 A. I don't know.

23 Q. Do you know if he came from Egypt  
24 recently before he started working at New York  
25 Motor Group?

1 Nada Smith

2 A. I don't know.

3 Q. Does the dealership have

4 information, like his contact information, off  
5 the job application?

6                   A.       At the time there was a copy of  
7       his license and a phone number, yes, that we  
8       had kept on file.

9 Q. Do you still have it?

10 A. NO.

11 Q. Do you know what happened to it?

12                   A.       I don't know. You know, the stuff  
13                  that was there -- I had left, and I don't know  
14                  what happened to the stuff that was there.

15 Q. So it might still be in the files  
16 and you don't know one way or the other?

17 A. I don't know.

Q. How many times did you see

19 Mr. Tuhin crying?

20 A. Once.

Q. I think, before, you talked about

him saying that he couldn't afford it. Let's

see what my notes say. I had written down that

24 you heard Mr. Tuhin come in and say he couldn't

25 afford the payments --

1 Nada Smith

2 A. Yes.

3 Q. -- and the payments were too high?

4 What else do you remember him

5 saying at that time?

6                   A.       That's when Mohammed, the sales  
7 manager, brought him into the office and was  
8 talking to him. And when he was leaving,  
9 that's when I noticed that he was crying and I  
10 asked Mohammed what happened, why he's upset.  
11 He told me he kept saying that he can't afford  
12 the payments and he can't have the vehicle  
13 anymore, but that he can't do anything about  
14 it, because he had the vehicle for a long time  
15 and that he made payments on it. So he  
16 explained to him that there was nothing that  
17 can be done.

18 Q. But there would be something that  
19 could be done if Mr. Tuhin came back to New  
20 York Motor Group prior to M&T Bank funding the  
21 deal; correct?

22 A. If he --

1 Nada Smith

2 MR. KESHAVARZ: Okay, wait, wait.

3 You objected as to the form.

4 Q. You may answer the question.

5 A. If he would have came the next day  
6 to return the vehicle, there would have been no  
7 problem. But the only thing with him is he  
8 kept complaining to Mohammed, telling him that,  
9 "Oh, I never signed any of the paperwork. Oh,  
10 the paperwork was blank" -- that's what  
11 Mohammed was telling me that's what he was  
12 saying. And it wasn't true. Because  
13 even -- even when the protest happened and the  
14 police was called and he explained -- because  
15 like I told you the police questioned the  
16 protesters, why they were protesting.

17 To my acknowledgment, the

18 protester -- Mr. Tuhin -- told the police  
19 officer that he never signed the document.

20 That's when they came in to ask for the  
21 document. I had went to the cabinet and got  
22 the paperwork. My father was present at the  
23 time and asked to see his paperwork and his  
24 license and everything to match the signature,  
25 and it all matched. So he told him, "There's

1 Nada Smith

2 no way that you could have not signed this.

3 Your signature is exactly the same" -- that's  
4 what the police officer explained to Mr. Tuhin.

5 So then Mr. Tuhin was, like, "Oh, the documents  
6 were blank." And then the police officer was,  
7 like, "Were the documents blank?" We were, I  
8 like, "No." He asked me and my father that.  
9 And I said "No," because I remembered walking  
10 into the office and seeing him sign for that  
11 short time, having Julio sign them, and  
12 everything like that.

13                   Q.     Correct me if I'm wrong, but I  
14     thought you didn't actually see him signing it;  
15     did you?

16                   A.       I saw the documents completed. I  
17                   didn't -- like I said, I don't know if he had  
18                   signed before I walked into the office or after  
19                   I walked into the office, but I know that the  
20                   documents were completed.

21 Q. Do you remember seeing Mr. Tuhin  
22 or having a conversation with Mr. Tuhin at any  
23 other point other than what we've talked about  
24 so far?

25 A. I'm sorry, can you repeat that?

1 Nada Smith

2 Q. Sure. Did you have any other  
3 interactions with Mr. Tuhin other than what  
4 we've talked about so far?

5 A. No. Because whenever he came in  
6 he just came in to complain to Mohammed or  
7 Julio or whoever was there. I had just seen  
8 him, you know, walking in and out those few  
9 times.

Q. So how many times between when he first signed the papers and the protests did you see him come into the dealership?

13                   A.        He came in twice before the  
14                   protests. The protest, the first time. The  
15                   second time, the protest. So that's four. And  
16                   I believe another two times -- I don't remember  
17                   if it was two or once, but I remember seeing  
18                   him after the protest to settle everything.

19 Q. So it was the first time he was  
20 there, and then one other time when he was  
21 crying, and then the protests?

22 A. The first time when he bought the  
23 vehicle. The second time when he was upset.  
24 He came back again to see Julio. And then --  
25 then that's when he came back to protest.

1 Nada Smith

2 Q. So he was there three times prior  
3 to the protest?

4 A. Yes, I believe so. I don't  
5 remember exactly, but I think that's three  
6 times.

7 Q. The time that he spoke to Julio;  
8 was that the time he was crying or was that  
9 another time?

10 A. That was the second time he came.  
11 The first time he came he spoke to Mohammed.

12 Q. When he spoke to Mohammed, that's  
13 when he was crying?

14 A. Yes. Because he came in  
15 complaining to Mohammed that he couldn't afford  
16 the vehicle.

17 Q. Did Mohammed tell you anything  
18 else about his conversation with Mr. Tuhin?

19 A. No. He just told me that he  
20 wanted to return the vehicle and he wanted to  
21 get out of the loan, that he can't afford it.  
22 So he kept asking him what he should do and  
23 Mohammed explained to him that there's nothing  
24 that can be done since he had already made  
25 payments on the vehicle.

1 Nada Smith

2 Q. When he spoke with Mr. Estrada,  
3 did Mr. Estrada tell you what the conversation  
4 was?

5 A. No.

6 Q. Did you hear any of that  
7 conversation?

8 A. NO.

9 Q. Was he crying at that point, with  
10 Mr. Estrada?

11 A. No.

12 Q. Apparently Mr. Estrada -- Julio  
13 Estrada -- uses different names?

14 A. Yeah.

15 Q. How long did you know him as  
16 "Julio Estrada," or what do you know about his  
17 name? When did you start calling him  
18 "Mr. Estrada"; what do you remember?

19 A. I thought -- because he went by  
20 the name "Jay," and every client he meets he  
21 introduces himself as "John DeSantos" -- so I  
22 thought that's where the "J" came from, the  
23 "John." That's his name. I didn't know his  
24 real name was Julio Estrada until a little bit  
25 before he had left. Or I left. It was before

1 Nada Smith

2 I left, in the last few months that I was  
3 there.

4 Q. So when you said you called him  
5 "Jay," did you even think in your mind if you  
6 were calling him the letter "J" or the word  
7 "Jay"?

8 A. I didn't think in my mind. That's  
9 what he went by, so that's what, you know,  
10 that's what everyone called him.

11 Q. I missed your prior testimony, but  
12 I know you worked in a number of different  
13 dealerships prior to working at the New York  
14 Motor Group.

15 A. Yes.

16 Q. Were there any cameras at the New  
17 York Motor Group?

18 A. Yes, there was.

19 Q. Where?

20 A. The whole time that I was there.

21 Q. What would those cameras be  
22 recording?

23 A. Everything. There was a camera in  
24 Julio's office, outside in the sales office,  
25 and in the main office outside, and in my

1 Nada Smith

2 office.

3 Q. Both audio and video?

4 A. Yes.

5 Q. And they were running at all  
6 times?

7 A. Yes.

8 Q. And those recordings were kept at  
9 the dealership?

10 A. They were kept at the dealership,  
11 yes. I don't know where they are now.

12 Q. Do the finance companies require  
13 New York Motor Group to record transactions  
14 with consumers?

15 A. No, I don't think so.

16 Q. But New York Motor Group records  
17 all its conversations with consumers?

18 A. It doesn't record all the  
19 conversations. It just has audio. You don't  
20 hear -- you never heard it when it was playing  
21 the video. There was an option if you wanted  
22 to hear it; but it was not audio, it was just  
23 video. But it did record audio.

24 Q. I'm trying to figure out was the  
25 default that it would record audio and video?

1 Nada Smith

2 That would be the default setting?

3 A. Yes.

4 Q. So as a general rule it would  
5 always be recording audio and video?

6 A. I don't know if it recorded always  
7 audio. I know there was the option of audio,  
8 but it always recorded video.

9 Q. But it would normally be on to  
10 also record audio?

11 A. I don't know. I never adjusted  
12 the cameras or played with them or did any of  
13 the settings.

14 Q. Why would New York Motor Group  
15 have those cameras?

16 A. They have cameras for security  
17 purposes.

18 Q. And it kept those recordings;  
19 right?

20 A. Yes.

21 Q. For how long?

22 A. I don't know.

23 Q. Do you know if New York Motor  
24 Group ever destroyed those recordings?

25 A. I don't know.

1 Nada Smith

2 Q. Were they recorded onto a hard

3 drive somewhere, or do you know?

4 A. I have no idea.

5 Q. Who would know?

6 A. Probably my father. I don't know.

7 Q. Did you have a tech guy there at  
8 all?

9 A. We did have a tech guy, yes.

10 Q. Who was that?

11 A. He wasn't working on the premises.

12 He was just the guy that we called to come and  
13 check things if we had an issue with them.

14 Q. Did he do any of the video stuff?

15 A. Yes.

16 Q. So he didn't know about where the  
17 information was being recorded?

18 A. Yes.

19 Q. What is his name?

20 A. I don't know. I saw him once when  
21 I was there.

22 Q. Who would know what the person's  
23 name was?

24 A. Probably my father.

25 Q. Did you ever write checks to pay

1 Nada Smith

2 that individual?

3 A. No.

4 Q. Do you know how he was paid?

5 A. No.

6 Q. Do you know if he worked for a  
7 company?

8 A. I have no idea.

9 Q. You only met him once?

10 A. Yes.

11 Q. Nice guy?

12 A. Nice guy.

13 Q. Did he set up the cameras?

14 A. I don't know.

15 Q. The cameras were there the entire  
16 time you worked there?

17 A. The cameras were there before I  
18 got there.

19 Q. I'm confused. I just want to make  
20 sure I understand. Generally, the default was  
21 that the cameras could record both audio and  
22 video; is that true?

23 A. I know it had both settings, yes.

24 Q. I want to make sure: Do you know  
25 if the default settings for the camera were set

1 Nada Smith

2 to record both audio and video?

3                   A.       I don't know. I know that it was  
4 just video for sure, because I saw the video.

5 Q. You saw it live or you saw it  
6 playing back?

7 A. The monitor for the video was in  
8 the office that I was sitting in, so I saw the  
9 video.

10 Q. Do you know if the video camera is  
11 just in the offices -- Mr. Estrada's office,  
12 for example? Do you know if that was generally  
13 set to record audio?

14 A. I don't know.

15 Q. But they all had the capacity to  
16 do that?

17 A. Yes.

18 Q. And sometimes they actually did do  
19 that?

20 A. I don't know.

21 Q. Do you know if those were tapes?

22 A. I don't know.

23 Q. What I'm calling the "tech guy,"  
24 was he the tech guy the whole time you were  
25 there? I know you only met him once.

1 Nada Smith

2                   A.        Yeah. I don't know if that was  
3                   the same one that originally installed the  
4                   cameras or if he was with the company the whole  
5                   time. I know that he came once just to check  
6                   up on the cameras.

7 Q. If you know, is one of the reasons  
8 that New York Motor Group has video recordings  
9 with the capacity of audio recording -- one of  
10 the reasons -- in case consumers have  
11 complaints about transactions?

12                   A.       I know that they were there for  
13        security purposes, you know, at night, if  
14        anyone steals a car or anything like that.  No,  
15       it wasn't really meant for any other reason, I  
16       don't think.  I don't know.

17 Q. Tell me where the cameras are  
18 again.

19                   A.       They were outside, and in our  
20                   offices.

21 Q. So they were in Mr. Estrada's  
22 office?

23 A. There was one in Mr. Estrada's  
24 office, one in my office, one in the main  
25 opening, three outside, and one in the sales

1 Nada Smith

2 department.

3 Q. Those are the ones I'm most  
4 interested in. Mr. Estrada's office, in the  
5 sales department, and the office.

6 A. Okay.

7 Q. Do you know if those recordings  
8 were made at all because of consumer  
9 complaints?

10 A. I don't know.

11 Q. All right, fair enough.

12 When Mr. Estrada worked there, did you take a copy of his ID before he started  
13 working there?

14 A. No, because my father had hired him and brought him in to work.

15 MR. SIMON: Could you talk louder  
16 so we can hear?

17 A. My father had hired him, so I  
18 didn't take anything. I wasn't in charge of  
19 hiring, so.

20 Q. Did you do any of the payroll  
21 stuff?

22 A. No.

23 Q. Did you fill out a W-9 or a W-2 or

1 Nada Smith

2 a W-3 or whatever it's called?

3 A. No.

4 MR. KESHAVARZ: I don't even  
5 remember which is which.

6 Q. Do you remember about Mr. Tuhin  
7 leaving the car back at the dealership at some  
8 point?

9 A. I know that he had came and parked  
10 it at the dealership. I'm trying to think if  
11 he left it or came in to speak to somebody. I  
12 don't remember. I know that he parked it at  
13 the dealership though.

14 Q. Do you remember if he parked it at  
15 the dealership and took the license plates off?

16 A. I think he did. Honestly, I  
17 don't -- I'm not too sure, but I think he did.

18 Q. Do you know if someone at the  
19 dealership drove the car back from the  
20 dealership to Mr. Tuhin's house?

21 A. I don't know.

22 Q. Do you know if someone from the  
23 dealership dropped the car off at Mr. Tuhin's  
24 house and gave the keys back to someone at  
25 Mr. Tuhin's house, or do you know?

1 Nada Smith

2 A. I think someone did that, yes. I  
3 don't know who exactly it was, because I wasn't  
4 there. I wasn't present. I don't know exactly  
5 what happened or how it happened, but I do  
6 believe that someone did drop off the keys to  
7 Mr. Tuhin.

8 Q. Why do you believe that? What  
9 makes you think that?

10 A. Because someone was saying it in  
11 the office. I don't remember who was talking  
12 about it, but someone had mentioned something  
13 about it.

14 Q. Were they mentioning something  
15 about dropping off both the keys and the car at  
16 Mr. Tuhin's residence?

17 A. I don't know about the car, but I  
18 know about the key. It was a brief thing that  
19 I overheard, you know. I wasn't really paying  
20 attention.

21 Q. I was going to ask you about this.

22 MR. KESHAVARZ: We can mark this  
23 as an exhibit.

24 (Document entitled "Santander  
25 Consumer USA Reference Release Form" is

1 Nada Smith

2 marked as Plaintiff's Exhibit 8 for  
3 identification, as of this date.)

4 Q. Do you know what that document is;  
5 Plaintiff's Exhibit 8?

6 A. A reference release form.

7 MR. SIMON: You have to keep your  
8 voice up.

9 A. Reference release form.

10 Q. What is that? What is a reference  
11 release form?

12 A. I believe it's for the client to  
13 give a list of references.

14 Q. The note at the top says  
15 "Santander"; do you see that?

16 A. Yes.

17 Q. Do you know if the dealership  
18 tried to do any financing for Mr. Tuhin's  
19 vehicle through Santander?

20 A. I don't know.

21 Q. Does the dealership -- if you  
22 know, one way or the other -- use forms from  
23 one finance company such as in Exhibit 8, and  
24 then a different finance company actually funds  
25 the vehicle? Or do you know?

1 Nada Smith

2 A. I don't know.

3 MR. KESHAVARZ: I pass the  
4 witness. Did you want to take a break  
5 now?

6 THE WITNESS: Yes.

7 MR. KESHAVARZ: Let's take a  
8 break.

9 MR. LANE: I'm going to have some  
10 redirect.

11 MR. KESHAVARZ: Why don't we go  
12 off the record.

13 MR. LANE: Sure.

14 (A discussion is held off the  
15 record. Brief recess is taken.)

16  ooo

1.6 **ASSESSMENT** [View Learning Objectives](#) | [View Key Terms](#) | [View Video](#) | [View Practice Problems](#) | [View Additional Resources](#)

18      19      20      Hello, world

20  3

21 Q. I just have to follow up with a  
22 few more questions. You're aware that there  
23 are six different cases here and Mr. Keshavarz  
24 was just asking you about his client,  
25 Mr. Tuhin.

1 Nada Smith

2 I did want to ask you about some  
3 of the other cases of the plaintiffs that I  
4 represent.

5 A. Okay.

6 Q. Are you familiar with Simon  
7 Gabrys? G-A-B-R-Y-S.

8 A. I believe so.

9 Q. Can you tell me what you remember  
10 generally about Simon Gabrys's case?

11 A. If I'm not mistaken, he claimed  
12 that Julio had taken money from him and he  
13 wanted it back. But it was the fact that he  
14 got overcharged, I believe, if I'm speaking  
15 about the correct client. I'm not sure.

16 Q. Do you remember ever being a part  
17 of any conversations with Mr. Gabrys?

18 A. No. I remember I followed up with  
19 him once, just to, you know, try to see what  
20 the issue was, because when he came in, he came  
21 in to see Julio and went directly to his  
22 office. So I just called him just to follow  
23 up. And he had complained and said to me that  
24 Julio had taken money from him. I questioned  
25 Julio. Julio never took any money from him --